



Show Me the Money: A Research Based Approach for Searching and Finding Government Contracting Opportunities

Please join us for an SEA Webinar on

Wednesday, February 15th, 11:30 a.m.–12:30 p.m. Eastern

Description: Searching for and finding requests for proposals (RFPs) from government agencies can be a frustrating and time-consuming process. This webinar will provide tips, techniques, and tools to enable you to search for and locate federal, state, tribal, and local government contracting opportunities quickly. Topics covered include: search engine tips and techniques to uncover RFP opportunities, shortcut for searching FedBizOpps, pros and cons of commercial RFP finding services, and tracking and monitoring multiple RFP websites using free or low cost tools.

Speaker: Matthew Von Hendy MA/MLS has more than 20+ years as a professional research librarian and has worked at EPA, NASA, and the National Academies of Science. In 2012, he established his own research and information consulting firm, Green Heron Information Services, and has been working closely with evaluation and other research professionals ever since. He has presented at many local, regional, and national evaluation conferences.

Registration: This webinar is FREE to SEA members; \$15 for non-members. RSVP to SEA (seacoordinator@southeastevaluation.org) and submit your program fee via the SEA [website](#) or mail. SEA will provide you with details for attending the webinar. This webinar will be recorded. If you are interested in this webinar but are unable to attend, please register and a copy of the recording will be provided to you.

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